

Requirements for Cloud Service Providers Doing Business with the State of Utah

Information on GovRAMP requirements, security statuses, and membership.

Introduction

This guide is provided to support cloud service providers that are engaging with the State of Utah's executive branch agencies, including via a cooperative contract through a reseller. The guide details Utah's GovRAMP partnership and requirements, as established by the Division of Technology Services. It also provides information on GovRAMP membership for cloud service providers.

The State of Utah and GovRAMP Partnership

Why Utah is Engaging with GovRAMP

The State of Utah has partnered with StateRAMP dba GovRAMP to enhance cybersecurity measures and ensure compliance with national security standards. This initiative underscores Utah's commitment to protecting sensitive government data, mitigating cyber risks, and streamlining procurement for cloud service providers. By adopting GovRAMP's standardized approach, Utah is improving efficiency, fostering innovation, and ensuring that cloud vendors meet rigorous security requirements before engaging with state agencies. ***Learn more about Utah's partnership with GovRAMP [here](#).***

The GovRAMP Framework: Successive Achievement & Verified Statuses

The GovRAMP framework provides a clear "on-ramp" for vendors of all sizes to mature their security posture. While initial tiers are validated by the GovRAMP Program Management Office (PMO), higher-level statuses require independent Third-Party Assessment Organization (3PAO) audits, ensuring rigorous verification for high-impact systems. ***Learn more about GovRAMP's security statuses [here](#).***

State of Utah GovRAMP Requirements

The GovRAMP requirements went into effect on July 1, 2025. In order for cloud service providers and resellers to do business with the State of Utah, the proposed product must be GovRAMP or FedRAMP (Rev. 5) engaged unless otherwise instructed by Utah.

Utah has decided to offer a two-year transition or on-ramp period, so that providers have time to meet the new requirements. Effective July 1, 2027, all solicitations with a requirement of GovRAMP or FedRAMP will require that the product already hold an appropriate verified GovRAMP status of Core, Ready, or Authorized/Provisionally Authorized.

Products processing, storing, or transmitting non-regulated data will be required to achieve GovRAMP Core status. Products processing, storing, or transmitting regulated data will be required to achieve GovRAMP Authorized status. For more information, reach out to:

- dts-compliance@utah.gov for State of Utah inquiries
- info@govramp.org for GovRAMP membership and process inquiries

- get@govramp.org for general GovRAMP inquiries

Continuous Monitoring Requirements

Providers that achieve GovRAMP Core status are required to comply with quarterly continuous monitoring. Providers that achieve Ready or Authorized/Provisionally Authorized are required to comply with monthly continuous monitoring.

Vendors must provide the State of Utah with access to GovRAMP's continuous monitoring artifacts throughout the life of the contract.

GovRAMP PMO Fees

Annual assessment and continuous monitoring fees vary for GovRAMP Progressing Snapshot, Core, Ready, and Authorized/Provisionally Authorized statuses. GovRAMP also provides a sliding scale cost model, based on the annual revenue of the service provider, with discounted rates for providers with annual revenue less than \$1 M or between \$ 1 M to \$5 M. ***Learn more about GovRAMP PMO fees for snapshots, assessments, and continuous monitoring [here](#).***

GovRAMP Memberships

GovRAMP advances the shared interests of the public sector and critical infrastructure, third-party assessment organizations, and service providers with IaaS, SaaS, and PaaS solutions. GovRAMP's security program is rooted in the values of transparency, standardization, and community and works to bring together service providers, policy makers, industry experts, and government officials to drive the future of cybersecurity. Our members lead, manage, and work in various disciplines across the United States and are all committed to making the digital landscape a safer, more secure place. There are four tiers of membership for cloud service providers; as well as a sliding scale cost model for small and medium sized businesses. ***Learn more about GovRAMP memberships [here](#) or connect with our Membership & Engagement Manager at info@govramp.org.***

Membership Benefits:

- **Access to the membership portal** to discover marketing materials, educational resources, the membership directory, and your account details.
- **Improve your product's security posture** and increase your competitive advantage for government solicitations.
- **Public profile on the Authorized Product List**, demonstrating your dedication to upholding the highest cybersecurity standards for your product
- **Committee eligibility**, which gives your organization that opportunity to be represented on governing committees to shape GovRAMP's direction.