



GovRAMP CYBER SUMMIT

Presenting Sponsor carahsoft®

SAN ANTONIO, TX
November 15–17, 2026



More Security. Less Burden.

Advancing secure, efficient cloud adoption across government through shared assurance, collaboration, and practical implementation.



2026 SPONSORSHIP PROSPECTUS

The Realities Shaping Government Cloud Security

Across state, local, and education governments, commitment to security is not the challenge. The challenge is the growing disconnect between expectations, available resources, and operational reality.

These three realities shape why the GovRAMP Cyber Summit exists.

1. SECURITY EXPECTATIONS ARE INCREASING—CAPACITY IS NOT

Cybersecurity requirements continue to expand while staffing and budgets remain constrained. Security teams are expected to protect more systems with fewer people and less time.

2. DUPLICATION ADDS BURDEN WITHOUT REDUCING RISK

Inconsistent requirements and repetitive evidence requests slow procurement and drain limited resources. Too often, this effort increases workload without improving security outcomes.

3. SCALE REQUIRES SHARED, STANDARDIZED APPROACHES

Sustainable security cannot rely on one-off assessments or bespoke processes. Repeatable models that enable evidence reuse and clarify responsibility are essential for long-term resilience.

How The GovRAMP Cyber Summit Is Designed

1. **BUILT FOR PRACTITIONERS, NOT PASSIVE AUDIENCES**

Sessions are designed for security, procurement, and governance professionals who are responsible for implementation. Content focuses on real workflows, real constraints, and real decisions.

2. **GOVERNMENT-LED, WITH INDUSTRY AT THE TABLE**

Public sector leaders set the agenda and frame the challenges. Industry participates as collaborators, contributing expertise, tools, and lessons learned within clearly defined, educational guardrails.

3. **DESIGNED TO PRODUCE REUSABLE OUTCOMES**

Workshops, labs, and exercises are built around tangible outputs. Attendees leave with templates, workflows, decision frameworks, and shared language they can use immediately.



Why San Antonio?

- **State Leadership Informing Real-World Practice:** GovRAMP's President serves as Chief AI & Innovation Officer, Interim State CIO, and Executive Director of the Texas Department of Information Resources. This leadership perspective grounds the Summit in active policy, governance, and implementation.
- **A Proven Model for State-Led Cloud Security:** Texas has demonstrated how clear requirements, shared responsibility, and collaboration can scale cloud security effectively. GovRAMP's close partnership with TX-RAMP reinforces this approach and offers a practical reference for other governments.
- **A Hub for Public Sector Modernization:** San Antonio connects state and local government, education, and industry in a way that supports implementation-focused dialogue. The setting reinforces the Summit's emphasis on execution over abstraction.

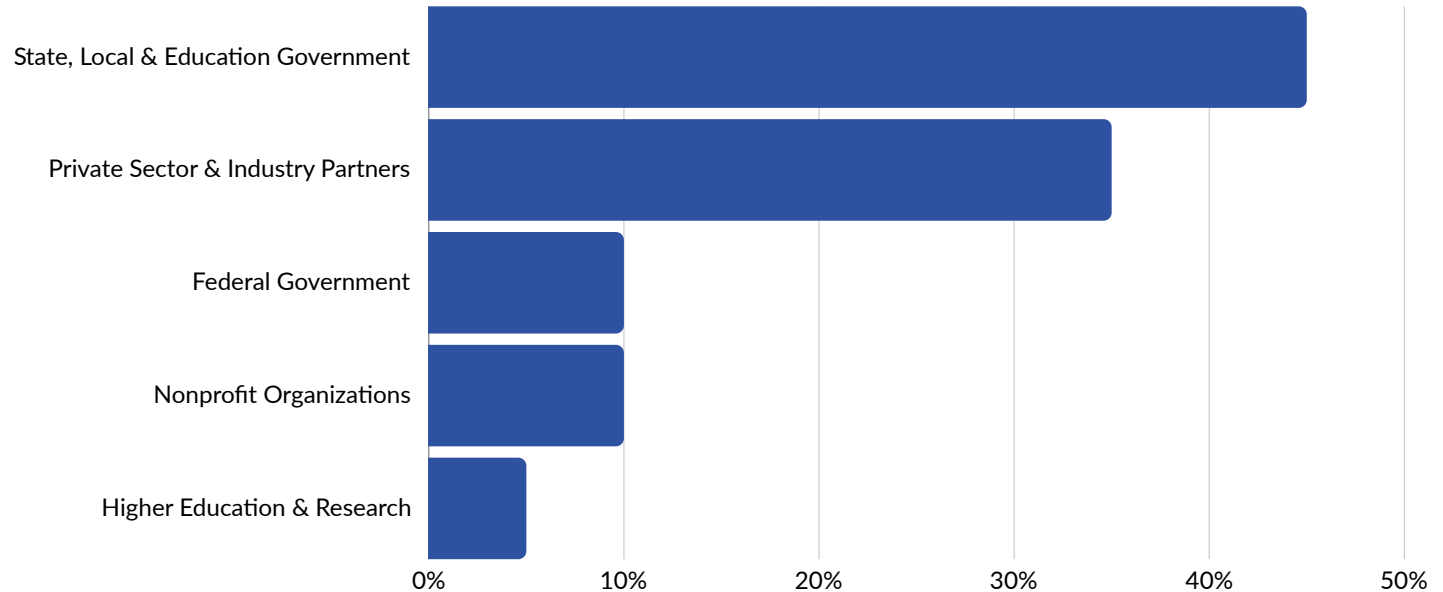


Who Is Our Target Audience?

350+
Attendees

50+
Speakers

50+
Sponsors
& Partners



- **State, Local & Education Government:** CIOs, CISOs, Deputy CISOs, CTOs, IT Directors, Risk & Compliance Leaders
- **Private Sector & Industry Partners:** CISOs, Chief Security Architects, Program Directors, Cloud Security Leaders, Government Solutions Executives
- **Federal Government:** Cybersecurity Policy Leaders, Security Engineers, Program Managers, Risk Leaders
- **Nonprofit Organizations:** Executive Directors, Government Engagement Leaders, Program Managers
- **Higher Education & Research:** CISOs, Program Managers, Faculty, Researchers

Sponsorships

Sponsorships are available to GovRAMP Private Sector Members ONLY. To become a GovRAMP member, contact GovRAMP's Membership Manager at olivia@govramp.org. Sponsorships are available on a first-come, first-served basis. We look forward to your participation!



Opening Keynote Sponsor

\$25,000 | 0/1 Available

Designed for organizations aligned with the Summit's opening message and interested in supporting one of the event's most visible program moments.

Brand Presence & Visibility

- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- Verbal recognition from GovRAMP leadership during the event
- 6' tabletop exhibit with electricity, internet, and lead retrieval included

Program Participation & Thought Leadership

- Opportunity to deliver a **five-minute keynote welcome**
- Opportunity to moderate a panel featuring government speakers or collaborate on the keynote experience, as applicable
- Recording of the keynote session provided post-event

Audience Access & Connection

- Post-event attendee list provided in alignment with GovRAMP engagement standards
- On-site lead retrieval included for exhibit participation

Summit Participation

- **6 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Opening Keynote Welcome	✓
Panel Moderation / Program Collaboration	✓
Session Recording Provided	✓
Full Summit Passes	6
Exhibit Table ()	✓
Lead Retrieval	✓
Event Website & On-Site Recognition	✓
Full Post-Event Attendee List	✓

Session topics for the 2026 Cyber Summit are currently in development. Once finalized, topic selection will be granted on a first-come, first-served basis determined by the date of signed sponsorship agreement and receipt of payment. Early commitment ensures priority selection within your sponsorship tier.

Panel Sponsor

\$22,000 | 0/3 Available

Designed for organizations interested in supporting strategic, government-led dialogue focused on real-world modernization challenges.

Brand Presence & Visibility

- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- Verbal recognition from GovRAMP leadership during the event
- 6' tabletop exhibit with electricity, internet, and lead retrieval included

Program Participation & Thought Leadership

- Opportunity to **moderate or participate** in a panel session or on-site federal, state, and local government speakers
- Session recording provided post-event

Audience Access & Connection

- Post-event attendee list provided in alignment with GovRAMP engagement standards
- On-site lead retrieval included for exhibit participation

Summit Participation

- **6 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Panel Moderation / Program Collaboration	✓
Session Recording Provided	✓
Full Summit Passes	6
Exhibit Table (6')	✓
Event Website & On-Site Recognition	✓
Full Post-Event Attendee List	✓

SOLD OUT

Session topics for the 2026 Cyber Summit are currently in development. Once finalized, topic selection will be granted on a first-come, first-served basis determined by the date of signed sponsorship agreement and receipt of payment. Early commitment ensures priority selection within your sponsorship tier.

Workshop Sponsor

\$22,000 | 2/4 Available

Designed for organizations interested in supporting hands-on, implementation-focused learning aligned to GovRAMP tools, governance practices, and real-world modernization.

Brand Presence & Visibility

- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- Verbal recognition from GovRAMP leadership during the event
- 6' tabletop exhibit with electricity, internet, and lead retrieval included

Program Participation & Thought Leadership

- Opportunity to facilitate a live, educational workshop aligned to Summit themes
- Session recording provided post-event

Audience Access & Connection

- Post-event attendee list provided in alignment with GovRAMP engagement standards
- On-site lead retrieval included for exhibit participation

Summit Participation

- **6 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Live Workshop Facilitation	✓
Session Recording Provided	✓
Full Summit Passes	6
Exhibit Table (6')	✓
Lead Retrieval	✓
Event Website & On-Site Recognition	✓
Full Post-Event Attendee List	✓

Session topics for the 2026 Cyber Summit are currently in development. Once finalized, topic selection will be granted on a first-come, first-served basis determined by the date of signed sponsorship agreement and receipt of payment. Early commitment ensures priority selection within your sponsorship tier.

Learning Lab Sponsor

\$15,000 | 1/3 Available

Designed for organizations interested in supporting breakout discussions that explore emerging trends, technical insights, and forward-looking challenges.

Brand Presence & Visibility

- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- 6' tabletop exhibit with electricity, internet, and lead retrieval included

Program Participation & Thought Leadership

- Opportunity to moderate or participate in a Learning Lab breakout session
- Session recording provided post-event

Audience Access & Connection

- Scanned leads from attendees who participate in the session
- On-site lead retrieval included for exhibit participation

Summit Participation

- **4 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Learning Lab Participation	✓
Session Recording Provided	✓
Full Summit Passes	4
Exhibit Table (6')	✓
Lead Retrieval	✓
Event Website & On-Site Recognition	✓
Full Post-Event Attendee List	✓

Session topics for the 2026 Cyber Summit are currently in development. Once finalized, topic selection will be granted on a first-come, first-served basis determined by the date of signed sponsorship agreement and receipt of payment. Early commitment ensures priority selection within your sponsorship tier.

Cyber Café Sponsor

\$15,000 | 1/1 Available

Designed for organizations seeking high-frequency brand exposure and sustained engagement through one of the Summit's most visited and interactive environments.

Attendee Experience Activation

- Association with a high-traffic, continuous engagement hub serving espresso beverages including americanos, cappuccinos, lattes, mochas, and more
- Branded integration into a premium attendee experience featuring:
 - 12 oz coffee cups with custom sleeves
 - Espresso beverage service with multiple drink options and flavored syrups
 - Full condiment station including lids, stir sticks, sugars, creamers, and milk
- Positioned as a central networking destination, driving repeat interactions with attendees throughout the event

Exhibitor & Engagement Opportunities

- 6' tabletop exhibit with electricity, internet, and lead retrieval included
- Direct engagement with Summit attendees in a high-visibility, high-dwell-time environment
- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage

Summit Participation

- **3 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Exhibit Table (6')	✓
Full Summit Passes	3
Lead Retrieval	4
Event Website & On-Site Recognition	✓
Exclusive Activation Area (Cyber Café)	✓
Full Post-Event Attendee List	✓

Main Stage Video Sponsor

\$12,000 | 0/6 Available

Designed for organizations seeking high-visibility brand presence during key moments of the GovRAMP Cyber Summit program.

Brand Presence & Visibility

- One 1–2 minute pre-recorded video vignette played on the main stage during a program transition
- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- 6' tabletop exhibit with electricity, internet, and heat (if available) included

Program Integration

- Video placement within the main stage agenda, aligned with session transitions
- Opportunity to reinforce thought leadership messaging to the full audience in a structured, non-disruptive manner

Summit Participation

- **4 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Main Stage Video Placement	✓
Full Summit Passes	4
Exhibit Table (6')	✓
Media Retrieval	✓
Event Website & On-Site Recognition	✓
Full Post-Event Attendee List	✓

SOLD OUT

Member Reception Sponsor

\$12,000 | 0/1 Available

Designed for organizations aligned with the Summit's opening message and interested in supporting one of the event's most visible program moments.

Brand Presence & Visibility

- Exclusive sponsorship of the Member Reception held on November 15, 2026
- Prominent recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- Verbal recognition from GovRAMP leadership during the event
- 6' tabletop exhibit with electricity, internet, and lead retrieval included

Executive Engagement & Networking

- Direct engagement with GovRAMP Board members, committee leaders, and senior public-sector stakeholders
- Opportunity to deliver brief welcome remarks at the start of the dinner

Audience Access & Connection

- Post-event attendee list provided in alignment with GovRAMP engagement standards
- On-site lead retrieval included for exhibit participation

Summit Participation

- **6 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Full Summit Passes	6
Exhibit Table (6')	✓
Lead Retrieval	✓
Event Website & On-Site Recognition	✓
Full Post-Event Attendee List	✓

Exhibitor Sponsor

\$10,000 | 12/24 Available

Designed for organizations seeking consistent visibility and engagement with Summit attendees through on-site presence and networking opportunities.

Brand Presence & Visibility

- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- 6' tabletop exhibit with electricity, internet, and lead retrieval included

Summit Participation

- **2 full Summit passes** for sponsor representatives
- Access to keynotes, panels, workshops, and networking opportunities throughout the Summit

Exhibit Table (6')	✓
Full Summit Passes	2
Lead Retrieval	✓
Event Website & On-Site Recognition	✓



Leadership Access Sponsor

\$5,000 | 3/3 Available

Build meaningful relationships with rising government leaders through exclusive access and high-value engagement opportunities.

Brand Presence & Visibility

- Recognition on the GovRAMP Cyber Summit website, official program, promotional materials, and on-site event signage
- Sponsor logo featured alongside Leadership Access Initiative materials

Exclusive Leadership Access

- Invitation for two (2) sponsor representatives to an exclusive networking session with Leadership Access Initiative scholarship recipients from state and local government
- Opportunity to build meaningful one-on-one connections with emerging government cybersecurity and procurement leaders in a private setting
- Participate in conversations that foster long-term relationships across the GovRAMP community

Summit Participation

- **2 full Summit passes** for sponsor representatives
- Access to all keynotes, panels, workshops, and networking opportunities throughout the Summit

Exclusive Government Scholar Recipient Networking	✓
Full Summit Passes	2
Event Website & On-Site Recognition	✓

Non-Exhibiting Sponsor Opportunities

These sponsorships provide targeted brand visibility throughout the GovRAMP Cyber Summit and are ideal for organizations seeking meaningful presence without an exhibit table. Opportunities may be purchased independently or added to an existing sponsorship.

All Experience & Visibility Sponsors receive:

- Recognition on the GovRAMP Cyber Summit website, promotional materials, and on-site signage
- **2 full Summit passes**

Networking Happy Hour — Bar Sponsor

\$5,500 | 0/1 Available

Branding at bar during the networking happy hour.

Breakfast Sponsor

\$5,500 | 1/1 Available

Branding at breakfast stations.

Networking Happy Hour — Food Stations Sponsor

\$5,500 | 0/1 Available

Branding at food stations during the networking happy hour.

Lunch Sponsor

\$5,500 | 0/1 Available

Branding at lunch stations.

Networking Break Sponsor

\$5,000 | 2/2 Available

Branding at coffee and snack stations during networking breaks.

Notebook Sponsor

\$5,000 | 0/1 Available

Logo placement on notebooks provided to attendees.

Commitment deadline: August 18, 2025.

Registration Sponsor

\$5,500 | 0/1 Available

Branding on welcome bags and at attendee check-in.

Commitment deadline: August 18, 2025.

Who Sponsors The GovRAMP Cyber Summit?

- Abnormal AI
- A-LIGN
- Baker Tilly
- BeyondTrust
- Chainguard
- Coalfire
- Commvault
- Content Guru
- CoreView
- CrowdStrike
- Dynatrace
- Extreme Networks
- Everlaw
- Fortinet
- HackerOne
- Infusion Points
- Juniper Networks
- Kaseya
- NASPO & PPA
- Palo Alto Networks
- Paramify
- Presidio
- RAMPxchange
- Rubrik
- ScoperIT
- Second Front Systems
- SecurityScorecard
- Tanium
- Tenable
- Zscaler



SAN ANTONIO, TX | NOV 15-17, 2026 | [GOVRAMP.ORG/2026-CYBER-SUMMIT/](https://govramp.org/2026-cyber-summit/)

Please email all questions related to the GovRAMP Cyber Summit to Taylor Webster at taylor@govramp.org.

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